Workshop 2 : Controlling property markets against price and rights abuses The Netherlands

"European Contribution to the Right to Housing"

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Dr Julie Lawson, Hon. Assoc. Prof. (based in the Netherlands) Centre for Urban Research, RMIT University







Structure

Part 1: Overview of role of land policies in affordable and social housing provision Part 2: Current regulations in the Netherlands with regards to affordable housing



Part 1: International review of land policies – including Singapore China and

Table 1 Land policies illustrated in this report

Korea

Land policy instrument	Illustrations
Public land banking	Singapore land banking and release for public housing sales program Vienna's land banking via Wohnfond - strategic sites for affordable rental and key worker housing Dutch municipal land companies and their collaboration with affordable housing providers Australian land bankers and the best practice of West Australian Land Corporation Chinese municipal land banking as growth engines and public rental housing promoters
Public land leasing	Helsinki leasing of land for right-of-occupancy and social housing - keeping development feasible and housing accessible Stockholm and municipal land leasing - a powerful history of effective and efficient collaboration Community land trusts - their promise and limitations
Land re-adjustment	German land re-adjustment and co-operation Korean land re-adjustment and its transformative role in the development of Seoul's housing outcomes
Land value recapture	China Land Value Capture and Re-investment UK planning contributions and the Community Infrastructure Levy US Tax and Increment Financing
Regulating planning	National Law on Urban Inclusion and Anti Speculation Charter of the City Paris England and Scotland's planning contributions to provide sites for affordable housing US inclusionary zoning and density bonus schemes
Comprehensive neighbourhood planning and investment	Finnish Land, Housing and Transport Agreements Scottish Housing Needs and Demand Assessment and Affordable Housing Supply Program Berlin Social City neighborhood investment
Addressing real estate platform economy	Regulating impact of short term letting Local responses to global REITs and Built to Rent







Land policy for affordable and inclusive housing

An international review

Julie Lawson and Hannu Ruonavaara



https://smartland.fi/wp-content/uploads/Land-policy-for-affordable-and-inclusive-housing-an-international-

New UN and Housing Europe report #Housing2030 Chapter 3 provides a European review of land policy tools and illustrations promoting affordable and climate neutral housing

ш	Strategic frameworks		Institutions and capacity-building		
GOVERNENCE TOOLS	Multi-level governance		Setting and monitoring housing standards		
	Evidence		Supervision		
	Dedicated social and affordable housing providers		Tenant and owner-occupier involvement frameworks		
FINANCE AND INVESTMENT TOOLS	Regulating financial institutions	Non-profit provision of social and affordable housing		Subsidizing rents	
	Rent setting, indexation and regulation	Microfinancing		Using household savings	
	Public loan, grants and purposeful investment	Interest rate subsidies		Loan guarantees and insurance	
	Special-purpose intermediaries	Shared equity and costs schemes		Revolving funds for investment in affordable housing	
	Taxation to guide investment				
LAND POLICY TOOLS	Public land banking		Public land leasing		
	Land readjustment		Land value capture		
	City and neighbourhood planning				
	Land-use regulation and inclusionary zoning				
	Land value taxation				
CLIMATE- NEUTRALITY TOOLS	Energy performance-related building regulations		Regulating the urban environment for energy efficiency		
	Non-regulatory climate policy initiatives		Financial incentives		
	Awareness-raising and training				

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Effective policies for affordable housing in the UNECE region





Since the 1990s the Netherlands has undermined its long tradition of strong land policy to steer housing outcomes

Dutch cities are known for their compact form, harmonious block based and terraced design, socially inclusive housing and low carbon mobility. Municipal land policy and social housing developers have been crucial to this.

Local authorities have traditionally purchased land at existing use value, provided infrastructure and sold it to developers at a price that at least recovered costs. This kept house prices stable over time and strategic subsidies also ensured needed segments of the housing market were supplied. Municipalities dominated land markets surrounding Dutch cities from 1934 - 1983, during this time social housing production was given primacy to address supply and affordability requirements It involved strong central government role in planning, urban renewal and urban expansion and strategic public investment.

Both municipal land policy and social housing developers have been constrained.

Since the mid 1980s there has been a move away from public sector led development to more market oriented approaches. Municipal role has been challenged, numerous commercial players entered the land market. Public loans and subsidies have been reduced to ensure diverse housing outcomes. Speculation has returned and impeded productivity. Liberalisation has not helped generate new supply or appropriate housing outcomes.

More recently house prices have risen steeply, in part due to land market conditions, and local governments have found that when they come to buy agricultural land, developers have got there first. Developers only produce housing if and when it is profitable – regardless of need.

Negotiations with private land owners are often far more complex and lengthy and have caused delays, decreased new production and increased costs. This varies my municipality, with some having more success, such as Amsterdam.



INTERNATIONAL **REVIEW OF LAND** SUPPLY AND PLANNING SYSTEMS

Sarah Monk, Christine Whitehead, Gemma Burgess and Connie Tang

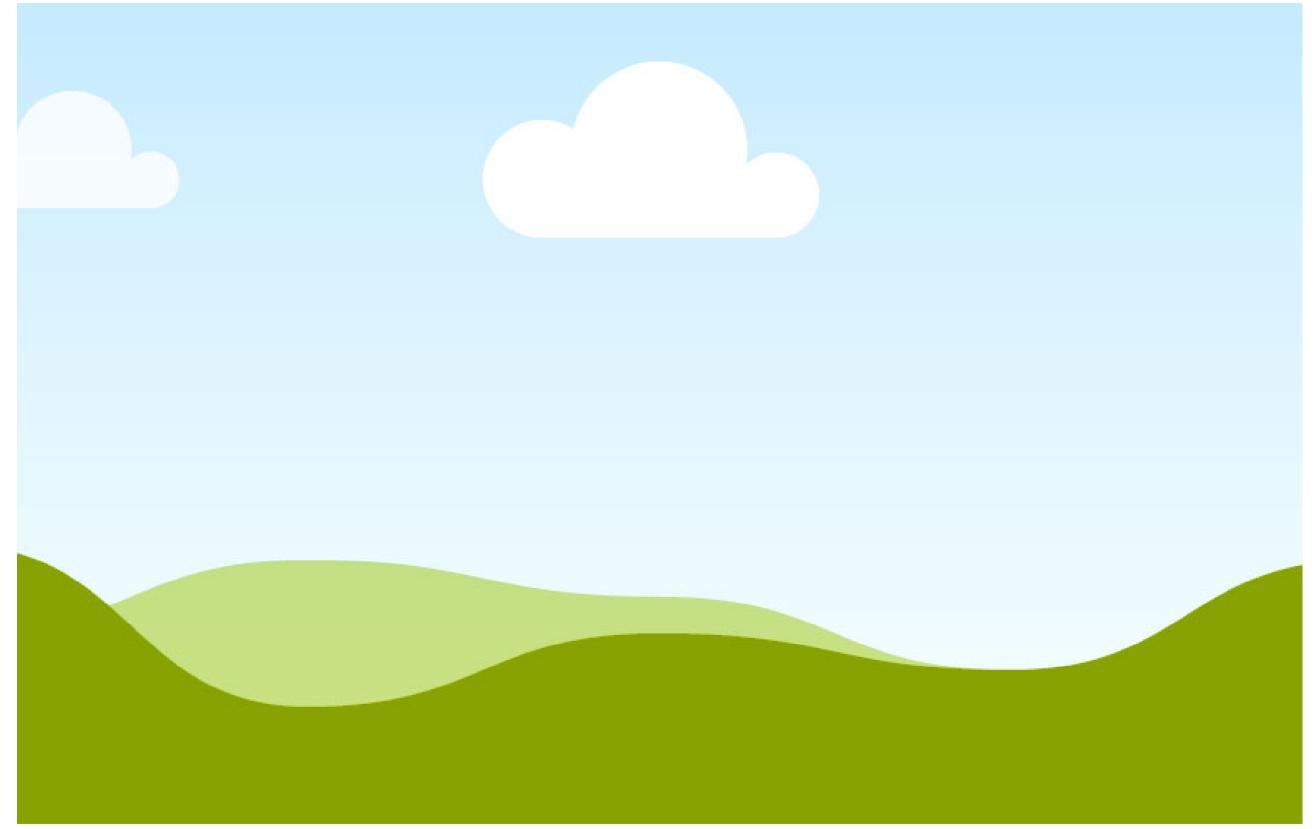
Land supply is a key issue contributing to housing market volatility and problems of housing affordability in the UK. This research explores whether policies and mechanisms that work well in other countries might be introduced or adapted to help unlock land supply and therefore new housing delivery here.

This report:

- Analyses residential land supply systems in countries which may have successful measures or policies for bringing land forward for housing
 Sets out a typology of the different planning and land supply regimes
- Identifies which measures are central to success in other countries
- · Considers which approaches might be adapted and implemented in the UK

https://www.jrf.org.uk/report/international-review-land-supply-and-planning-systems For a more detailed history see Lawson (2006 CHAPTER 7) and Needham (2014)

Dutch Housing Associations were key developers but now more marginalised



Needham, B & de Kam, G (2000) Land for Social Housing, AEDES Association of Housing Corporations, University of Nijmegen, Nijmegen, Hilversum.

Problems?

From state directed development to

"Uncoordinated and sometimes contradictory institutional ties link public and private actors in these property production processes, forming a complex and chaotic landscape of regulations, actors, and relations. This fragmentation, we posit, warrants recognition as it lies at the heart of scattered investments in the urban built environment." Hasan-Kok, 2021 "uncertainty about how government resources will actually work. Moreover, public interests are also being eroded by embracing a policy of invitational planning." Korthals-Altes, 2022



Part 2: New attempts to influence supply outcomes

- 1. Housing Vision non legally binding
- 2. Performance agreements for HAs

3. Land use zoning

- 4.Agreements prior to rezoning
- 5. Agreements on land owned by the municipality
- 6. Residual land policy
- 7. Compulsory residence
- 8. License to split or renovate homes in student cities
- 9. Rezoning when buildings vacant
- 10Regulation of short term letting
- 11.New since March 2022 goal of every municipality to have at least 30 of housing in the category social rental
- 12Cabinet wants 250,000 new social rental homes to be available by 2030
- 13New large cities can focus much more on building for the more expensive sector.
- 14Municipalities are not obliged but performance agreements are made to work towards this goal
- 15See new "Een thuis voor iedereen" from minister De Jonge van Volkshuishuisvesting en Ruimtelijke Ordening.



 Under the Housing Act (2015) municipalities are required to prepare a housing vision to guide performance agreements with housing corporations. The vision can specify a certain percentage of the new construction or of (vacated) rental properties of a housing corporation that are intended for affordable rent or for affordable ownership for first-time buyers. The housing vision is not a legally binding document.

 A municipality, tenants' organization and housing association can make agreements that guarantee the sale of social rental homes in order to subsequently build suitable new-build homes for a target group. The first home buyer must occupy the home, and resell back to the housing corporation under a profit sharing arrangement (Koopgarant).

 Under the Spatial Planning Act(Wro) and the Spatial Planning Decree (Bro), for new construction, the municipality can include in the zoning plan that (a percentage of) homes must be built in the socially-purchased and/or mid-rental category. A project developer cannot build anything other than the type of home included in the zoning plan for the relevant destination.

 If the land is owned by the municipality, further conditions can be laid down in the private-law issuance agreement or ground lease agreement. Conditions can, for example, concern the number of square meters, the initial rent and the annual rent increase. Further more, a self-occupancy obligation and/or anti-speculation clause for owner-occupied homes can also be included in these agreements.

The agreement is concluded prior to a change in the zoning plan. An anterior
agreement is private in nature and is concluded on a voluntary basis. Once
agreements have been made, the municipality will adjust the zoning plan in
accordance with the prior agreement, so that construction can start.

A municipality can make it more attractive to build for a specific target group by
pursuing a residual land policy. The municipality takes into account the value of the
object that is being built on it when determining the land value. It can be applied for
social rental, mid-range rent or affordable home ownership. It can give priority to a
certain target group to buy first (such as local FHB in social housing).

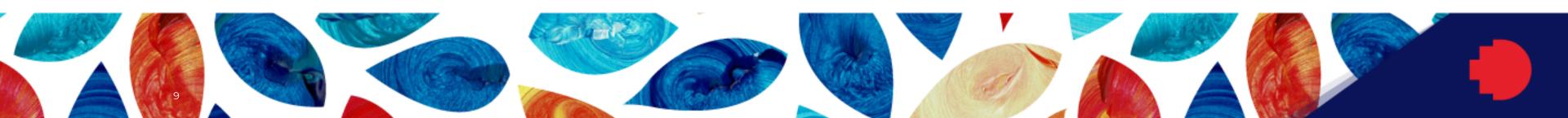
Interesting further references

In addition to work cited in this presentation see recent work here:

Taşan-Kok T, Özogul S. Fragmented governance architectures underlying residential property production in Amsterdam. Environment and Planning A: Economy and Space. 2021;53(6):1314-1330. doi:10.1177/0308518X21996351

Groetelaers, DA., & Korthals Altes, WK. (2015). The future of Dutch active land policy for housing provision. In s.n. (Ed.), ENHR 2015: Housing and cities in a time of change: are we focusing on people? (pp. 1-17). ENHR.

Tasan-Kok, T., Groetelaers, A., Haffner, M., Van Der Heijden, H. & Korthals Altes, W. (2013) Providing Cheap Land for Social Housing: Breaching the State Aid Regulations of the Single European Market?, Regional Studies, 47:4, 628-642, DOI: 10.1080/00343404.2011.581654



m. Environment and Planning A: Economy and Space. d.), *ENHR 2015: Housing and cities in a time of change:* or Social Housing: Breaching the State Aid Regulations